

## **Citation Schedule of Fines**

	Applicable Article and Standard of Practice	Fine	Ethics Training required in addition to fine
Article 1			
Failure to submit offers and counter- offers objectively and as quickly as possible	Article 1, supported by Standard of Practice 1-6	1st Citation \$250 2nd Citation \$500 3rd Citation \$1,000	Completion of NAR Code of Ethics course or other course as determined by the Citation Panel within 30 days will be added to the 2 <sup>nd</sup> and 3 <sup>rd</sup> Citations. Proof of completion must be provided. No CE credits for education.
Failure on the part of a listing broker to provide, as soon as practical, written affirmation that an offer was presented or written notification that the seller/landlord has waived the obligation to have the offer presented, upon written request of a cooperating broker submitting an offer	Article 1, supported by Standard of Practice 1-7	1st Citation \$250 2nd Citation \$500 3rd Citation \$1,000	Completion of NAR Code of Ethics course or other course as determined by the Citation Panel within 30 days will be added to the 2 <sup>nd</sup> and 3 <sup>rd</sup> Citations. Proof of completion must be provided. No CE credits for education.
Failure on the part of a buyer's/tenant's broker to provide, as soon as practical, a written affirmation to the listing broker stating that the counter-offer has been submitted to the buyers/tenants, or a written notification that the buyers/tenants have waived the obligation to have the counter-offer presented	Article 1, supported by Standard of Practice 1-8	1 <sup>st</sup> Citation \$250 2 <sup>nd</sup> Citation \$500 3 <sup>rd</sup> Citation \$1,000	Completion of NAR Code of Ethics course or other course as determined by the Citation Panel within 30 days will be added to the 2 <sup>nd</sup> and 3 <sup>rd</sup> Citations. Proof of completion must be provided. No CE credits for education.
Article 3			
Failing to disclose existence of accepted offers, including offers with unresolved contingencies, to cooperating brokers	Article 3, supported by Standard of Practice 3-6	1 <sup>st</sup> Citation \$250 2 <sup>nd</sup> Citation \$500 3 <sup>rd</sup> Citation \$1,000	Completion of NAR Code of Ethics course or other course as determined by the Citation Panel within 30 days will be added to the 2 <sup>nd</sup> and 3 <sup>rd</sup> Citations. Proof of completion must be provided. No CE credits for education.
Misrepresenting the availability of access to show or inspect a listed property	Article 3, supported by Standard of Practice 3-8	1st Citation \$250 2nd Citation \$500 3rd Citation \$1,000	Completion of NAR Code of Ethics course or other course as determined by the Citation Panel within 30 days will be added to the 2 <sup>nd</sup> and 3 <sup>rd</sup> Citations. Proof of completion must

Providing access to listed property on terms other than those established by the owner or the seller	Article 3, supported by Standard of Practice 3-9	1st Citation \$1,000 2nd Citation \$2,000	be provided. No CE credits for education.  Completion of NAR Code of Ethics course or other course as determined by the Citation Panel within 30 days will be added to the 2 <sup>nd</sup> Citation. Proof of completion must be provided. No CE credits for education.
Article 4			
Failing to disclose REALTOR®'s ownership or other interest in writing to the purchaser or their representative	Article 4 (second sentence)	1 <sup>st</sup> Citation \$250 2 <sup>nd</sup> Citation \$500 3 <sup>rd</sup> Citation \$1,000	Completion of NAR Code of Ethics course or other course as determined by the Citation Panel within 30 days will be added to the 2 <sup>nd</sup> and 3 <sup>rd</sup> Citations. Proof of completion must be provided. No CE credits for education.
Article 6			
Failure to disclose REALTOR®'s direct interest in an organization or business entity when recommending to a client or customer that they use the services of that organization or business entity	Article 6, supported by Standard of Practice 6-1	1 <sup>st</sup> Citation \$250 2 <sup>nd</sup> Citation \$500 3 <sup>rd</sup> Citation \$1,000	Completion of NAR Code of Ethics course or other course as determined by the Citation Panel within 30 days will be added to the 2 <sup>nd</sup> and 3 <sup>rd</sup> Citations. Proof of completion must be provided. No CE credits for education.
Article 12			
Failing to present a true picture in real estate communications and advertising	Article 12	1 <sup>st</sup> Citation \$250 2 <sup>nd</sup> Citation \$500 3 <sup>rd</sup> Citation \$1,000	Completion of NAR Code of Ethics course or other course as determined by the Citation Panel within 30 days will be added to the 2 <sup>nd</sup> and 3 <sup>rd</sup> Citations. Proof of completion must be provided. No CE credits for education.
Failing to disclose status as real estate professional in advertising and other representations	Article 12	1st Citation \$250 2nd Citation \$500 3rd Citation \$1,000	Completion of NAR Code of Ethics course or other course as determined by the Citation Panel within 30 days will be added to the 2 <sup>nd</sup> and 3 <sup>rd</sup> Citations. Proof of completion must be provided. No CE credits for education.
Representing brokerage services to a client or customer as free or available at no cost when the REALTOR® receives compensation from any source for those services	Article 12, supported by Standard of Practice 12-1	1st Citation \$250 2nd Citation \$500 3rd Citation \$1,000	Completion of NAR Code of Ethics course or other course as determined by the Citation Panel within 30 days will be added to the 2 <sup>nd</sup> and 3 <sup>rd</sup> Citations.

			Proof of completion must be provided. No CE credits for education.
Failure to exercise care and candor when communicating the terms and conditions of premiums, prizes, merchandise discounts or other inducements to list, sell, purchase, or lease	Article 12, supported by Standard of Practice 12-3	1 <sup>st</sup> Citation \$250 2 <sup>nd</sup> Citation \$500 3 <sup>rd</sup> Citation \$1,000	Completion of NAR Code of Ethics course or other course as determined by the Citation Panel within 30 days will be added to the 2 <sup>nd</sup> and 3 <sup>rd</sup> Citations. Proof of completion must be provided. No CE credits for education.
Advertising property for sale/lease without authority of owner or listing broker	Article 12, supported by Standard of Practice 12-4	1st Citation \$250 2nd Citation \$500 3rd Citation \$1,000	Completion of NAR Code of Ethics course or other course as determined by the Citation Panel within 30 days will be added to the 2 <sup>nd</sup> and 3 <sup>rd</sup> Citations. Proof of completion must be provided. No CE credits for education.
Failing to disclose name of firm in advertisement for listed property	Article 12, supported by Standard of Practice 12-5	1st Citation \$250 2nd Citation \$500 3rd Citation \$1,000	Completion of NAR Code of Ethics course or other course as determined by the Citation Panel within 30 days will be added to the 2 <sup>nd</sup> and 3 <sup>rd</sup> Citations. Proof of completion must be provided. No CE credits for education.
Failing to disclose status as both owner/landlord and REALTOR® or licensee when advertising property in which REALTOR® has ownership interest	Article 12, supported by Standard of Practice 12-6	1st Citation \$250 2nd Citation \$500 3rd Citation \$1,000	Completion of NAR Code of Ethics course or other course as determined by the Citation Panel within 30 days will be added to the 2 <sup>nd</sup> and 3 <sup>rd</sup> Citations. Proof of completion must be provided. No CE credits for education.
Falsely claiming to have "sold" property	Article 12, supported by Standard of Practice 12-7	1 <sup>st</sup> Citation \$250 2 <sup>nd</sup> Citation \$500 3 <sup>rd</sup> Citation \$1,000	Completion of NAR Code of Ethics course or other course as determined by the Citation Panel within 30 days will be added to the 2 <sup>nd</sup> and 3 <sup>rd</sup> Citations. Proof of completion must be provided. No CE credits for education.
Failure to take corrective action when it becomes apparent that information on a REALTOR®'s website is no longer current or accurate	Article 12, supported by second sentence of Standard of Practice 12-8	1st Citation \$250 2nd Citation \$500 3rd Citation \$1,000	Completion of NAR Code of Ethics course or other course as determined by the Citation Panel within 30 days will be added to the 2 <sup>nd</sup> and 3 <sup>rd</sup> Citations. Proof of completion must be provided. No CE credits for education.
Failure to disclose firm name and state of licensure on REALTOR® firm website	Article 12, supported by Standard of Practice 12-9	1st Citation \$250 2nd Citation \$500 3rd Citation \$1,000	Completion of NAR Code of Ethics course or other course as determined by the Citation Panel within

Misleading consumers through deceptive framing, manipulating content, deceptively diverting internet traffic, presenting other's content without attribution or permission, or using misleading images	Article 12, supported by Standard of Practice 12-10	1 <sup>st</sup> Citation \$250 2 <sup>nd</sup> Citation \$500 3 <sup>rd</sup> Citation \$1,000	30 days will be added to the 2 <sup>nd</sup> and 3 <sup>rd</sup> Citations. Proof of completion must be provided. No CE credits for education.  Completion of NAR Code of Ethics course or other course as determined by the Citation Panel within 30 days will be added to the 2 <sup>nd</sup> and 3 <sup>rd</sup> Citations. Proof of completion must be provided. No CE credits for education.
Registering or using of deceptive URL or domain name	Article 12, supported by Standard of Practice 12-12	1st Citation \$250 2nd Citation \$500 3rd Citation \$1,000	Completion of NAR Code of Ethics course or other course as determined by the Citation Panel within 30 days will be added to the 2 <sup>nd</sup> and 3 <sup>rd</sup> Citations. Proof of completion must be provided. No CE credits for education.
Representing that the REALTOR® has a designation, certification, or other credential they are not entitled to use	Article 12, supported by Standard of Practice 12-13	1st Citation \$250 2nd Citation \$500 3rd Citation \$1,000	Completion of NAR Code of Ethics course or other course as determined by the Citation Panel within 30 days will be added to the 2 <sup>nd</sup> and 3 <sup>rd</sup> Citations. Proof of completion must be provided. No CE credits for education.
Article 16			
Conditioning submission of a buyer's offer on additional compensation from a listing broker	Article 16, supported by Standard of Practice 16-16	1 <sup>st</sup> Citation \$250 2 <sup>nd</sup> Citation \$500 3 <sup>rd</sup> Citation \$1,000	Completion of NAR Code of Ethics course or other course as determined by the Citation Panel within 30 days will be added to the 2 <sup>nd</sup> and 3 <sup>rd</sup> Citations. Proof of completion must be provided. No CE credits for education.
Placing for sale/lease sign on property without permission of seller/landlord	Article 16, supported by Standard of Practice 16-19	1st Citation \$250 2nd Citation \$500 3rd Citation \$1,000	Completion of NAR Code of Ethics course or other course as determined by the Citation Panel within 30 days will be added to the 2 <sup>nd</sup> and 3 <sup>rd</sup> Citations. Proof of completion must be provided. No CE credits for education.