

Summary of Wisconsin Housing Statistics

	Monthly			Year-to-Date		
	Mar 2021	Mar 2020	% Change	Mar 2021	Mar 2020	% Change
Unit Sales	5,874	5,825	+0.8%	15,078	14,234	+5.9%
Median Price	\$229,900	\$208,500	+10.3%	\$218,000	\$196,000	+11.2%
New Listings	8,191	8,993	-8.9%	x	X	X
Total Listings	17,175	27,222	-36.9%	x	X	X
Months of Inventory	2.3	3.9	-41.0%	x	X	X
Average Days on Market	90	106	-15.1%	x	X	X
WI Housing Affordability Index	201	212	-5.3%	x	X	X

Housing Price Range Statistics

Price Range	Total Mar 2021 Listings	Average Days on Market (Apr 2020 - Mar 2021)	Total Sold (Apr 2020 - Mar 2021)	Total Volume Sold (Apr 2020 - Mar 2021)	Months of Inventory (Apr 2020 - Mar 2021)
\$0-\$124,999	2,539	151	14,102	\$1,241,632,098	2.2
\$125,000 - \$199,999	3,918	80	25,849	\$4,231,221,475	1.8
\$200,000 - \$349,999	5,589	81	31,825	\$8,573,036,895	2.1
\$350,000 - \$499,999	2,749	96	11,753	\$4,813,240,504	2.8
\$500,000 and higher	2,380	146	6,228	\$4,663,503,721	4.6

Inventory by Urban Classification

County type	Mar 2021	Mar 2020
Metropolitan Counties Combined	2.2	3.4
Micropolitan Counties Combined	2.4	4.3
Rural Counties Combined	2.8	6.3
All Wisconsin Counties	2.3	3.9

Metropolitan counties include: Brown, Calumet, Chippewa, Columbia, Dane, Douglas, Eau Claire, Fond du Lac, Green, Iowa, Kenosha, Kewaunee, La Crosse, Marathon, Milwaukee, Oconto, Ozaukee, Outagamie, Pierce, Racine, Rock, Sheboygan, St. Croix, Washington, Waukesha, and Winnebago.

Micropolitan counties include: Dodge, Dunn, Florence, Grant, Jefferson, Lincoln, Manitowoc, Marinette, Menominee, Portage, Sauk, Shawano, Walworth and Wood.

Rural counties include: Adams, Ashland, Barron, Bayfield, Buffalo, Burnett, Clark, Crawford, Door, Forest, Green Lake, Iron, Jackson, Juneau, Lafayette, Langlade, Marquette, Monroe, Oneida, Pepin, Polk, Price, Rusk, Richland, Sawyer, Taylor, Trempealeau, Vernon, Vilas, Washburn, Waupaca and Waushara.



Wisconsin
REALTORS®
Association

Wisconsin Regional Report

Provided by the Wisconsin REALTORS® Association

Report Criteria: Reflecting data for: March 2021 | State: WI | Type: Residential

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		3/2021	3/2020	% Change	3/2021	3/2020	% Change	3/2021	3/2020	% Change	3/2021	3/2020	% Change
Central	Adams	202,000	147,500	+36.9%	42	36	+16.7%	2.5	5.7	-56.1%	95	131	-27.5%
	Clark	142,500	112,000	+27.2%	26	16	+62.5%	3.3	6.8	-51.5%	179	187	-4.3%
	Juneau	162,400	147,900	+9.8%	26	35	-25.7%	2.8	6.0	-53.3%	163	152	+7.2%
	Marathon	189,750	151,500	+25.2%	126	100	+26.0%	2.1	3.8	-44.7%	97	106	-8.5%
	Marquette	145,000	198,000	-26.8%	11	11	0.0%	3.2	6.2	-48.4%	158	153	+3.3%
	Portage	198,000	182,450	+8.5%	57	55	+3.6%	2.0	3.2	-37.5%	106	126	-15.9%
	Waushara	209,500	109,500	+91.3%	17	24	-29.2%	2.3	5.7	-59.6%	88	158	-44.3%
	Wood	132,000	126,000	+4.8%	51	56	-8.9%	2.2	3.3	-33.3%	84	109	-22.9%
Central Regional Total		177,500	149,900	+18.4%	356	333	+6.9%	2.3	4.4	-47.7%	108	127	-15.0%

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		3/2021	3/2020	% Change	3/2021	3/2020	% Change	3/2021	3/2020	% Change	3/2021	3/2020	% Change
North	Ashland	136,000	69,000	+97.1%	16	14	+14.3%	5.0	9.7	-48.5%	240	239	+0.4%
	Barron	160,000	135,000	+18.5%	66	37	+78.4%	2.5	5.4	-53.7%	85	122	-30.3%
	Bayfield	175,000	128,750	+35.9%	29	18	+61.1%	3.4	8.5	-60.0%	174	165	+5.5%
	Burnett	240,000	160,000	+50.0%	46	31	+48.4%	1.7	4.5	-62.2%	122	178	-31.5%
	Douglas	166,500	165,000	+0.9%	32	35	-8.6%	2.1	4.0	-47.5%	88	104	-15.4%
	Florence	NA	NA	NA	2	1	+100.0%	2.8	9.7	-71.1%	119	35	+240.0%
	Forest	150,000	NA	NA	17	9	+88.9%	3.1	9.7	-68.0%	125	210	-40.5%
	Iron	181,000	NA	NA	10	9	+11.1%	2.8	17.0	-83.5%	237	233	+1.7%
	Langlade	133,950	115,000	+16.5%	34	25	+36.0%	3.0	5.7	-47.4%	99	166	-40.4%
	Lincoln	180,450	160,000	+12.8%	30	38	-21.1%	2.4	5.2	-53.8%	133	188	-29.3%
	Oneida	209,000	185,000	+13.0%	59	47	+25.5%	2.4	5.4	-55.6%	151	175	-13.7%
	Polk	215,200	169,900	+26.7%	55	41	+34.1%	2.3	4.2	-45.2%	102	105	-2.9%
	Price	85,000	170,000	-50.0%	33	18	+83.3%	3.2	11.0	-70.9%	178	259	-31.3%
	Rusk	NA	142,116	NA	9	14	-35.7%	2.1	6.0	-65.0%	168	188	-10.6%
	Sawyer	212,900	160,000	+33.1%	23	25	-8.0%	2.6	8.5	-69.4%	88	239	-63.2%
	Taylor	124,500	141,400	-12.0%	11	23	-52.2%	2.7	5.7	-52.6%	208	148	+40.5%
	Vilas	275,000	170,000	+61.8%	45	39	+15.4%	2.6	7.9	-67.1%	137	183	-25.1%
	Washburn	153,500	127,000	+20.9%	22	27	-18.5%	2.3	5.4	-57.4%	97	131	-26.0%
North Regional Total		188,000	155,000	+21.3%	539	451	+19.5%	2.6	6.2	-58.1%	129	167	-22.8%

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		3/2021	3/2020	% Change	3/2021	3/2020	% Change	3/2021	3/2020	% Change	3/2021	3/2020	% Change
Northeast	Brown	235,500	214,225	+9.9%	222	249	-10.8%	2.3	3.2	-28.1%	68	91	-25.3%
	Calumet	257,450	234,750	+9.7%	52	56	-7.1%	2.2	3.7	-40.5%	68	90	-24.4%
	Door	260,000	264,000	-1.5%	55	41	+34.1%	4.4	6.8	-35.3%	146	191	-23.6%
	Fond du Lac	162,500	152,000	+6.9%	104	116	-10.3%	2.1	3.5	-40.0%	107	107	0.0%
	Green Lake	248,765	160,000	+55.5%	25	17	+47.1%	2.5	9.7	-74.2%	163	269	-39.4%
	Kewaunee	165,500	155,658	+6.3%	17	16	+6.3%	2.7	6.9	-60.9%	101	136	-25.7%
	Manitowoc	142,500	127,450	+11.8%	70	64	+9.4%	1.9	3.6	-47.2%	68	115	-40.9%
	Marinette	143,550	109,950	+30.6%	46	40	+15.0%	2.7	5.7	-52.6%	105	167	-37.1%
	Menominee	NA	NA	NA	3	6	-50.0%	2.4	4.9	-51.0%	49	189	-74.1%
	Oconto	221,000	149,900	+47.4%	44	33	+33.3%	2.6	5.9	-55.9%	134	129	+3.9%
	Outagamie	221,000	190,000	+16.3%	150	176	-14.8%	2.1	2.9	-27.6%	84	91	-7.7%
	Shawano	155,100	155,000	+0.1%	28	31	-9.7%	2.6	4.8	-45.8%	152	129	+17.8%
	Waupaca	155,000	168,400	-8.0%	59	36	+63.9%	2.7	3.9	-30.8%	126	152	-17.1%
	Winnebago	185,000	169,650	+9.0%	149	165	-9.7%	2.1	3.0	-30.0%	69	91	-24.2%
	Northeast Regional Total	200,550	178,000	+12.7%	1,024	1,046	-2.1%	2.4	3.8	-36.8%	91	110	-17.3%

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		3/2021	3/2020	% Change	3/2021	3/2020	% Change	3/2021	3/2020	% Change	3/2021	3/2020	% Change
South Central	Columbia	220,000	228,000	-3.5%	49	60	-18.3%	2.3	4.3	-46.5%	70	142	-50.7%
	Crawford	149,000	NA	NA	15	8	+87.5%	3.2	8.5	-62.4%	150	172	-12.8%
	Dane	350,000	300,000	+16.7%	596	619	-3.7%	2.2	3.7	-40.5%	86	101	-14.9%
	Dodge	205,000	158,250	+29.5%	85	98	-13.3%	2.1	3.6	-41.7%	107	108	-0.9%
	Grant	149,500	146,450	+2.1%	24	32	-25.0%	3.3	5.3	-37.7%	130	150	-13.3%
	Green	205,000	168,950	+21.3%	37	28	+32.1%	2.0	3.6	-44.4%	84	127	-33.9%
	Iowa	294,000	190,000	+54.7%	27	23	+17.4%	2.7	4.7	-42.6%	102	132	-22.7%
	Jefferson	264,500	212,500	+24.5%	92	79	+16.5%	2.7	4.1	-34.1%	110	103	+6.8%
	Lafayette	NA	164,500	NA	9	10	-10.0%	3.9	6.1	-36.1%	168	115	+46.1%
	Richland	255,000	152,900	+66.8%	10	15	-33.3%	3.6	6.7	-46.3%	157	151	+4.0%
	Rock	190,000	179,500	+5.8%	153	185	-17.3%	2.1	3.0	-30.0%	71	98	-27.6%
	Sauk	223,000	209,000	+6.7%	69	63	+9.5%	2.6	4.3	-39.5%	95	124	-23.4%
	South Central Regional Total	284,450	242,700	+17.2%	1,166	1,220	-4.4%	2.3	3.9	-41.0%	90	108	-16.7%

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		3/2021	3/2020	% Change	3/2021	3/2020	% Change	3/2021	3/2020	% Change	3/2021	3/2020	% Change
Southeast	Kenosha	210,000	216,500	-3.0%	169	182	-7.1%	1.9	3.2	-40.6%	78	85	-8.2%
	Milwaukee	194,500	180,000	+8.1%	958	931	+2.9%	2.2	3.0	-26.7%	64	78	-17.9%
	Ozaukee	360,000	335,000	+7.5%	97	95	+2.1%	2.4	4.0	-40.0%	93	107	-13.1%
	Racine	180,000	195,000	-7.7%	242	215	+12.6%	1.9	3.4	-44.1%	85	95	-10.5%
	Sheboygan	192,900	141,000	+36.8%	126	99	+27.3%	2.0	3.4	-41.2%	77	114	-32.5%
	Walworth	255,000	260,000	-1.9%	138	137	+0.7%	2.7	4.7	-42.6%	128	128	0.0%
	Washington	291,438	258,850	+12.6%	152	140	+8.6%	2.0	3.0	-33.3%	65	80	-18.8%
	Waukesha	375,000	320,000	+17.2%	390	458	-14.8%	2.0	3.0	-33.3%	84	89	-5.6%
Southeast Regional Total		235,500	229,000	+2.8%	2,272	2,257	+0.7%	2.1	3.2	-34.4%	77	88	-12.5%

Region	County	Median Price			Sales			Months Inventory			Avg Days On Market		
		3/2021	3/2020	% Change	3/2021	3/2020	% Change	3/2021	3/2020	% Change	3/2021	3/2020	% Change
West	Buffalo	320,000	NA	NA	10	9	+11.1%	2.9	6.4	-54.7%	221	146	+51.4%
	Chippewa	215,000	184,950	+16.2%	57	60	-5.0%	2.4	4.8	-50.0%	115	117	-1.7%
	Dunn	259,900	205,000	+26.8%	38	43	-11.6%	2.1	4.5	-53.3%	94	132	-28.8%
	Eau Claire	225,000	184,000	+22.3%	94	87	+8.0%	2.5	3.8	-34.2%	79	99	-20.2%
	Jackson	158,000	136,000	+16.2%	16	15	+6.7%	3.0	4.7	-36.2%	130	122	+6.6%
	La Crosse	213,000	207,450	+2.7%	95	108	-12.0%	2.0	3.2	-37.5%	62	86	-27.9%
	Monroe	173,075	172,000	+0.6%	48	27	+77.8%	2.4	5.1	-52.9%	72	124	-41.9%
	Pepin	220,000	195,000	+12.8%	11	10	+10.0%	2.0	6.3	-68.3%	132	105	+25.7%
	Pierce	263,000	236,500	+11.2%	29	29	0.0%	2.4	4.4	-45.5%	74	84	-11.9%
	St. Croix	294,900	279,900	+5.4%	70	79	-11.4%	2.4	3.9	-38.5%	79	107	-26.2%
	Trempealeau	171,450	166,000	+3.3%	26	26	0.0%	2.9	5.0	-42.0%	105	184	-42.9%
	Vernon	154,900	173,000	-10.5%	23	25	-8.0%	2.8	6.6	-57.6%	104	127	-18.1%
West Regional Total		219,900	200,000	+10.0%	517	518	-0.2%	2.4	4.2	-42.9%	88	110	-20.0%

Statewide Median Price			Statewide Sales			Statewide Avg Days On Market		
3/2021	3/2020	% Change	3/2021	3/2020	% Change	3/2021	3/2020	% Change
229,900	208,500	+10.3%	5,874	5,825	+0.8%	90	106	-15.1%

Statewide Months Inventory			Statewide New Listings			Statewide Total Listings		
3/2021	3/2020	% Change	3/2021	3/2020	% Change	3/2021	3/2020	% Change
2.3	3.9	-41.0%	8,191	8,993	-8.9%	17,175	27,222	-36.9%

Price Range Stats					
Listing Price Range	Current Properties For Sale	Avg Days On Market (sold listings)	Number of Sales in Prev 12 months	Total Sales in Prev 12 Months	Months Inventory
\$0 - \$124,999	2,539	151	14,102	1,241,632,098	2.2
\$125,000 - \$199,999	3,918	80	25,849	4,231,221,475	1.8
\$200,000 - \$349,999	5,589	81	31,825	8,573,036,895	2.1
\$350,000 - \$499,999	2,749	96	11,753	4,813,240,504	2.8
\$500,000+	2,380	146	6,228	4,663,503,721	4.6

Months of Inventory by Broad Urban-Rural Classification		
Category	March 2021	March 2020
Metropolitan Counties Combined	2.2	3.4
Micropolitan Counties Combined	2.4	4.3
Rural Counties Combined	2.8	6.3
State Total	2.3	3.9



Wisconsin
REALTORS®
Association

Wisconsin Regional Report

Provided by the Wisconsin REALTORS® Association

Report Criteria: Reflecting YTD data through: March 2021 | State: WI | Type: Residential

Region	County	YTD Median Price			YTD Sales		
		Through 3/2021	Through 3/2020	% Change	Through 3/2021	Through 3/2020	% Change
Central	Adams	165,000	158,000	+4.4%	109	81	+34.6%
	Clark	138,750	120,000	+15.6%	70	41	+70.7%
	Juneau	175,000	123,850	+41.3%	79	76	+3.9%
	Marathon	169,700	155,000	+9.5%	341	274	+24.5%
	Marquette	162,750	147,250	+10.5%	42	34	+23.5%
	Portage	200,763	174,000	+15.4%	134	132	+1.5%
	Waushara	167,500	121,250	+38.1%	40	68	-41.2%
	Wood	132,500	119,900	+10.5%	168	135	+24.4%
Central Regional Total		165,000	145,000	+13.8%	983	841	+16.9%

Region	County	YTD Median Price			YTD Sales		
		Through 3/2021	Through 3/2020	% Change	Through 3/2021	Through 3/2020	% Change
North	Ashland	99,000	89,900	+10.1%	48	41	+17.1%
	Barron	158,400	147,800	+7.2%	155	101	+53.5%
	Bayfield	201,000	143,500	+40.1%	69	42	+64.3%
	Burnett	225,000	171,000	+31.6%	97	73	+32.9%
	Douglas	150,000	141,250	+6.2%	93	86	+8.1%
	Florence	NA	NA	NA	3	2	+50.0%
	Forest	135,000	106,700	+26.5%	45	28	+60.7%
	Iron	181,000	172,500	+4.9%	28	21	+33.3%
	Langlade	124,450	91,000	+36.8%	82	61	+34.4%
	Lincoln	185,000	132,400	+39.7%	95	83	+14.5%
	Oneida	198,500	169,000	+17.5%	180	135	+33.3%
	Polk	212,600	179,500	+18.4%	126	116	+8.6%
	Price	114,000	123,250	-7.5%	100	48	+108.3%
	Rusk	149,900	143,231	+4.7%	35	31	+12.9%
	Sawyer	235,250	218,000	+7.9%	74	74	0.0%
	Taylor	133,500	134,750	-0.9%	32	42	-23.8%
	Vilas	255,500	215,000	+18.8%	124	95	+30.5%
	Washburn	153,500	152,450	+0.7%	68	60	+13.3%
North Regional Total		175,000	155,000	+12.9%	1,454	1,139	+27.7%

Region	County	YTD Median Price			YTD Sales		
		Through 3/2021	Through 3/2020	% Change	Through 3/2021	Through 3/2020	% Change
Northeast	Brown	216,000	197,500	+9.4%	594	621	-4.3%
	Calumet	210,000	199,000	+5.5%	121	134	-9.7%
	Door	252,500	231,000	+9.3%	132	117	+12.8%
	Fond du Lac	165,000	146,400	+12.7%	257	276	-6.9%
	Green Lake	205,000	160,000	+28.1%	59	37	+59.5%
	Kewaunee	165,500	153,000	+8.2%	49	43	+14.0%
	Manitowoc	134,950	114,950	+17.4%	182	182	0.0%
	Marinette	137,000	103,000	+33.0%	117	104	+12.5%
	Menominee	NA	NA	NA	3	6	-50.0%
	Oconto	221,000	137,000	+61.3%	112	85	+31.8%
	Outagamie	207,450	186,750	+11.1%	400	430	-7.0%
	Shawano	145,000	129,900	+11.6%	78	87	-10.3%
	Waupaca	160,000	159,950	0.0%	139	98	+41.8%
	Winnebago	183,000	162,000	+13.0%	398	399	-0.3%
	Northeast Regional Total	190,000	170,000	+11.8%	2,641	2,619	+0.8%

Region	County	YTD Median Price			YTD Sales		
		Through 3/2021	Through 3/2020	% Change	Through 3/2021	Through 3/2020	% Change
South Central	Columbia	212,500	218,500	-2.7%	144	135	+6.7%
	Crawford	144,363	130,000	+11.0%	32	33	-3.0%
	Dane	335,000	295,500	+13.4%	1,460	1,439	+1.5%
	Dodge	188,888	161,000	+17.3%	201	210	-4.3%
	Grant	142,500	129,900	+9.7%	76	71	+7.0%
	Green	195,000	164,500	+18.5%	85	61	+39.3%
	Iowa	235,000	192,500	+22.1%	57	48	+18.8%
	Jefferson	267,000	220,000	+21.4%	229	211	+8.5%
	Lafayette	120,000	151,250	-20.7%	24	30	-20.0%
	Richland	162,700	122,500	+32.8%	28	32	-12.5%
	Rock	185,000	172,500	+7.2%	477	443	+7.7%
	Sauk	217,450	200,000	+8.7%	176	161	+9.3%
	South Central Regional Total	265,000	239,250	+10.8%	2,989	2,874	+4.0%

Region	County	YTD Median Price			YTD Sales		
		Through 3/2021	Through 3/2020	% Change	Through 3/2021	Through 3/2020	% Change
Southeast	Kenosha	212,250	187,750	+13.0%	464	440	+5.5%
	Milwaukee	187,700	168,950	+11.1%	2,402	2,246	+6.9%
	Ozaukee	343,625	320,000	+7.4%	244	242	+0.8%
	Racine	182,500	178,500	+2.2%	598	517	+15.7%
	Sheboygan	172,000	155,000	+11.0%	307	293	+4.8%
	Walworth	265,000	245,000	+8.2%	357	335	+6.6%
	Washington	295,000	250,450	+17.8%	354	342	+3.5%
	Waukesha	350,000	309,950	+12.9%	950	1,072	-11.4%
Southeast Regional Total		226,000	210,000	+7.6%	5,676	5,487	+3.4%

Region	County	YTD Median Price			YTD Sales		
		Through 3/2021	Through 3/2020	% Change	Through 3/2021	Through 3/2020	% Change
West	Buffalo	139,900	147,500	-5.2%	25	30	-16.7%
	Chippewa	215,000	178,250	+20.6%	144	156	-7.7%
	Dunn	239,450	184,000	+30.1%	96	106	-9.4%
	Eau Claire	217,250	189,900	+14.4%	260	229	+13.5%
	Jackson	149,900	136,000	+10.2%	45	32	+40.6%
	La Crosse	217,950	190,250	+14.6%	244	258	-5.4%
	Monroe	165,000	168,000	-1.8%	111	94	+18.1%
	Pepin	203,700	162,500	+25.4%	22	21	+4.8%
	Pierce	261,450	234,425	+11.5%	70	58	+20.7%
	St. Croix	293,000	259,500	+12.9%	200	189	+5.8%
	Trempealeau	183,950	143,500	+28.2%	56	58	-3.4%
	Vernon	155,000	155,000	0.0%	62	43	+44.2%
West Regional Total		221,900	190,000	+16.8%	1,335	1,274	+4.8%

YTD Statewide Median Price		
Through 3/2021	Through 3/2020	% Change
218,000	196,000	+11.2%

YTD Statewide Sales		
Through 3/2021	Through 3/2020	% Change
15,078	14,234	+5.9%